



# Increasing the harvest

October 2019

2020 Budget Preview

## How has Reveille blessed your life?

This Reveille family is a gift from God.

All I needed to do was say yes to opportunity and join in. **Claire Kaugars**

What a blessing it is to be able to watch and help our youth grow in their relationship with the Lord through activities at church, music performances, weekend retreats, and summer mission trips. **Boyd Bullock**

Hospitality, stimulating Bible studies, fellowship and understanding found in small groups, and uplifting worship services have all blessed my life at Reveille. **Jim Tucker**

## What do you love about Reveille?

I love Reveille because of the people who regularly reflect Christ's love and discipleship. **Shirley Bogaev**

Reveille is intellectually and spiritually satisfying with a church family of believers who enlighten, deepen, and challenge my relationship with Christ. **Annie Lou Wax**

I love Reveille because it is a community of fellowship, a circle of support and prayer, a place of action and encouragement that makes a positive difference in the world. **Tracey Watson**

## What is your Reveille story?

For me, Reveille exemplifies Jesus's call to love thy neighbor within the church walls and outside in the community.

**Gretchen Biernot**

Whether it is joyful, prayerful, spiritual, musical, or sorrowful occasions, Reveille has always been there for me and for my family. **Joe Thornton**

I took on the vocation of teaching people about our country's unfinished moral business, and I never forgot that this commitment of mine flowed directly from the teachings of Jesus that I had learned at Reveille. **Mel Ely**

Think about the things that make Reveille so special to you.  
You make those things happen when you invest in our ministries  
through your prayers, presence, gifts, service, and witness.

## 2019 Ministry Highlights

Here are just a few of the things you made possible this year:



**Youth Musical** *Joseph and the Amazing Technicolor Dreamcoat*

### **Being Neighbors** Sharing Our Stories

In February, members of Reveille, Koinonia Christian Church, and Love Center of Unity grew in understanding and friendship as they dined together and learned more about the traditions and history of each other's churches.



**Doing All the Good They Could** Kids Camp

### **Hands and Feet** Serve Saturdays

Each month, members and friends of all ages have connected with our community and learned how helping others is truly a blessing to those who serve.

### **Swansboro Campers** Westview on the James

Twenty-four campers were bubbling with excitement, laughter, smiles, and even tears on the final night because they had a perfect week at Westview and did not want it to end. Know that you made a difference in these kids' lives!



**Medical Care in the Mountains of Honduras**  
Friends of Barnabas

### **Musical May** Mission Benefit Concert

The annual Mission Benefit Concert was a real triumph for our music ministry. Our Chancel Choir, along with guest musicians, sensitively rendered significant choral music from three different eras of music, and our Reveille Ringers amazed us with their exceptional skill on handbells.



**Praying with a Community** Swansboro Prayer Walk

Thank you for your support of the work God does through our church.

## 2020 Ministry Plans

In 2020, we will continue our traditions of beautiful, inspiring worship and music, exceptional programs for children, youth, and adults, and impactful outreach. Here are just a few of the ways your investment in Reveille will increase the harvest in God's world in 2020:

In worship, we will begin the year exploring together the intersection of faith and science so that we can all grow in our appreciation and understanding of the role of the Christian faith in today's world. And, of course, we will continue to fill our worship spaces with music, art, and liturgical dance, all to the honor and glory of God.

As we seek to grow our church, we are expanding and refining the ways we connect with visitors and receive and engage members.

Adults will be able to explore the Old Testament at a mini Bible Boot Camp in January. We will launch several new fellowship activities specifically for ages 22-35, a key life-stage for seeking a new church home. In the fall, plans call for offering both Disciple 1 and Disciple 4 Bible study classes. During the year, a series of guest speakers will address environmental concerns and the stewardship of creation.

In July, our youth will head to New York City for an unforgettable experience of music and mission as they connect with God, with each other, and with the people who live in one of the world's most distinct urban areas. Youth retreats throughout the year will inspire through worship, activities, music, and speakers.

Our children's ministry will continue to provide age-appropriate ministry opportunities for kids and their

families, including Serve Saturday, Kids Camp, Vacation Bible School, liturgical dance classes, while working to build our partnerships with the Reveille Weekday School, Swansboro Elementary School, and our partner churches.

Reveille will offer opportunities to engage in meaningful service opportunities that connect you to our local community and to the world, from feeding the homeless in RVA and supporting Swansboro Elementary School, to the annual Honduras medical mission and Rise Against Hunger.

Our 2020 apportionments also connect us to missions and ministry around the world and in our own backyard, including support for disaster recovery, international justice missions, Virginia's prison chaplain ministry, campus ministries, and Westview on the James camp.

Our church staff is a critical element in our ministry plans, facilitating opportunities for all ages to worship God, grow in faith and love, and serve our community and world. In 2020, our structure will evolve, particularly on the administrative side as staff members take on new roles and responsibilities.

The support ministries of administration and property ensure that our church runs efficiently and that our facilities are clean, safe, and well-maintained. In 2020, we will continue our emphasis on online communications, opening our digital front door wider with new opportunities to watch, listen, and interact. Upgrades to technology that will enable live streaming of worship are planned. Improvements to our youth center classrooms and playground enhancements will also be completed in 2020.

To learn more about Reveille's ministries and ways you can get involved, please visit [www.reveilleumc.org](http://www.reveilleumc.org).

### Creating the 2020 Budget

Our budget was created by clergy, members, and staff working together. First, these servant leaders prayerfully cast their vision for their ministries as they outlined their ministry goals for the upcoming year.

They then translated that vision into the actions—some of which are detailed on the previous page—creating plans for how we will seek to follow God’s call for Reveille.

Finally, our ministry leaders determined the resources needed to support these actions. They completed budget worksheets to provide expense information for their ministry areas. The church budget reflects our ministry plans as it details the funding needed to achieve our ministry vision.

### Finding a Sustainable Path

The costs of ministry have risen steadily in recent years. While Reveille’s congregation is quite generous, total giving has not been growing. We are receiving fewer pledges with a higher average contribution per pledge, resulting in roughly the same total amount given annually, typically around \$1.1 million.

For the past several years, we have set ambitious stewardship goals that have not been met. We have used reserves, designated funds, and past budget surpluses to continue to fund our ministries and staff at increasing levels. These budgetary fixes are not sustainable.

This year, once revenue projections were computed based on actual giving totals from previous years, it was predicted that 2020 income would fall significantly short of the total of the submitted expense budgets.

Faced with a lack of growth in giving, the Church Council moved to reduce expenses for the 2020 budget year as part of a three-year plan developed through the collaborative work of 40 congregational leaders. These changes will help place our congregation on a sustainable financial path into the future.

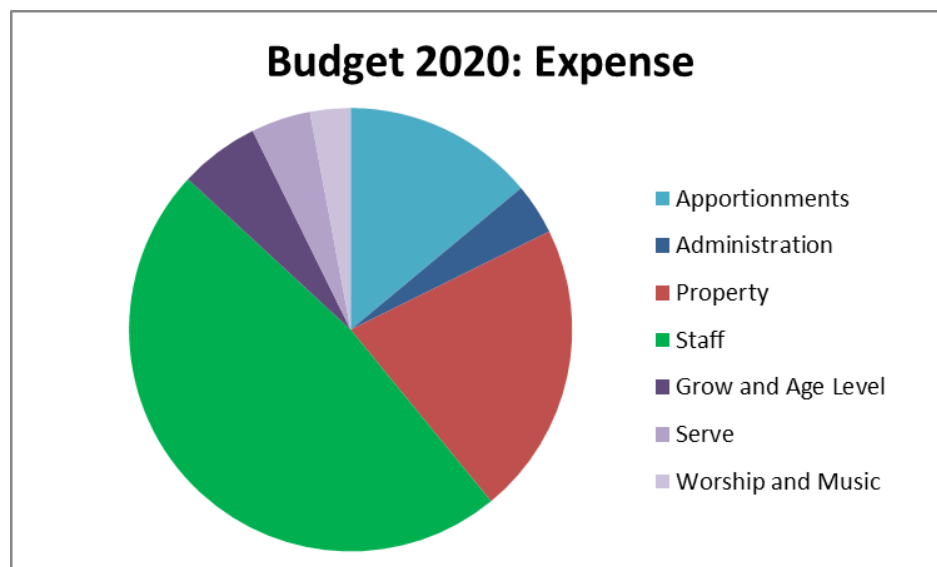
A Budget Task Force was formed to work with ministry area leaders, both lay and staff, to examine ministry budgets for ways to reduce expenses and increase revenue. Expense reductions were made across all ministry areas, including staff. While budget changes were made with the goal of minimizing the impact on Reveille’s ministries, you will notice some changes in the way the church operates in the coming year.

Even with these reductions, an annual deficit is projected for 2020 if giving remains at current levels. Our plan for financial sustainability has Reveille reaching a balanced budget by 2022.

To learn more about the budget process and the budget revisions and why they were necessary, please visit [www.bit.ly/RUMC-Budget-Info](http://www.bit.ly/RUMC-Budget-Info).

## Ministry Expenses

Ministry area	2020 Budget	2019 Budget
Apportionments	\$279,372.00	\$264,792.00
Special Sundays	0.00	3,000.00
Administration	73,560.00	66,900.00
Adult and Senior Adult Ministries	24,820.00	29,675.00
Children's Ministries	28,650.00	26,400.00
Congregational Care	9,750.00	9,550.00
Grow	13,650.00	0.00
Leadership	1,050.00	1,100.00
Outreach	76,954.00	80,887.00
Property	252,600.00	273,800.00
Property Projects	175,000.00	227,125.25
Staff	955,940.82	1,039,274.24
Witness and Engagement	0.00	35,585.00
Worship-Contemporary	14,000.00	15,800.00
Worship-Music	35,281.60	40,144.00
Worship-Traditional	9,770.00	11,020.00
Youth Ministries	49,700.00	49,500.00
<b>Total</b>	<b>\$2,000,098.42</b>	<b>\$2,174,552.49</b>



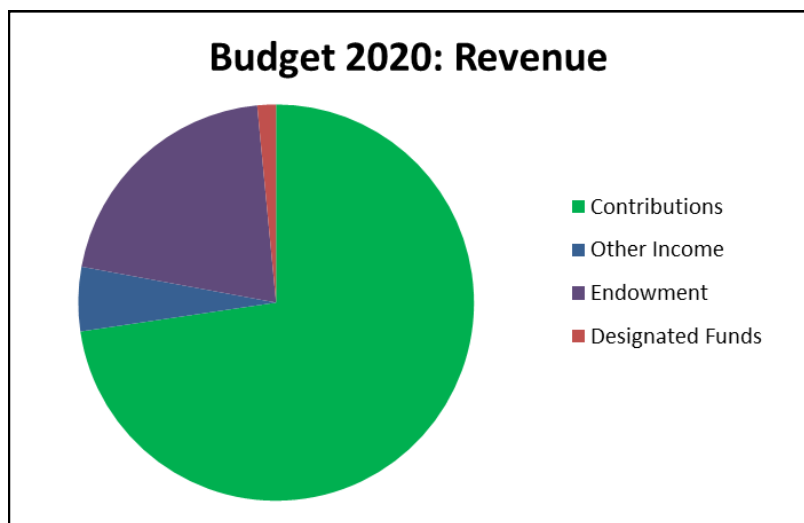
The 2020 expense budget is \$174,454 (8%) lower than 2019.

## Revenue

At Reveille, we are committed to growing transformative ministries that glorify God, connect individuals and our community, and build relationships through service and study. Achieving these ministry goals requires your participation, through both your presence and your financial gifts.

While Reveille is blessed with income from endowment investments and other revenue such as steeple rental fees, ministry and mission are primarily funded through generous gifts from our congregation.

Revenue Type	2020 Budget	2019 Budget
Estimates of Giving (Pledges)	<b>\$1,127,000.00</b>	\$1,348,000.00
Other Contributions	<b>215,000.00</b>	184,000.00
Endowment	<b>380,000.00</b>	378,542.08
Designated Funds	<b>28,100.00</b>	53,269.46
Other Income	<b>96,712.00</b>	100,212.00
Prior Year Surplus		64,612.97
<b>Total</b>	<b>\$1,846,812.00</b>	<b>\$2,128,636.51</b>



In 2018, Reveille received \$1,139,421 through estimates of giving, \$208,579 less than the \$1.348 million necessary to fully fund ministry plans.

For 2019, Reveille’s estimate of giving commitments totaled \$1,186,984. The actual total received will not be known until the end of the year, but a deficit is projected.

For 2020, revenue budget for 2020 is \$281,825 (13%) lower than 2019. The total for estimates of giving is lower because it is projected from actual giving patterns over the past several years. Non-pledged giving is expected to be higher, in part due to changes to federal tax laws. The use of designated funds will also be lower because we have drawn down those funds over the past few years to cover rising expenses.

The 2020 budget was approved with a \$154,000 projected deficit. The current Church Council plan will cover this deficit as necessary with funds from the 2015 \$1 million anonymous gift. The Council’s goal is to have a balanced budget by 2022.

**He who supplies seed to the sower and bread for food will supply and multiply your seed for sowing and increase the harvest of your righteousness. 2 Corinthians 9:10**

## Stewardship 2020

The gifts you share with God through Reveille—time, talents, and financial contributions—make possible all the things you love about our church. Reflect upon the ways Reveille blesses your life as you consider the offering you plan to give to God through our church in 2020.

Consider if it is time to take a step up in your giving. Reflect on your current giving and determine what percentage of your income you are offering to God. Then consider raising that amount by one percent or more. Most people reach their goal of the tithe—an offering of 10 percent of your income to God—through an incremental journey.

Complete your Estimate of Giving card and return it during worship on Reveille Day, Sunday, October 27, as our congregation comes together for a united worship service at 10:30 am, followed by a fellowship meal.

You may also return your 2020 estimate anytime by mail or at [www.reveilleumc.org/estimate](http://www.reveilleumc.org/estimate). If you would like to fulfill your estimate through automatic giving, visit [www.reveilleumc.org/donate](http://www.reveilleumc.org/donate).

## Tax Wise Giving

**Appreciated Assets** A gift of appreciated assets – stocks, bonds, or mutual fund that have gained in value – is a win-win situation. When you give stock directly to the church, you receive a tax deduction for the current market value and avoid paying capital gains tax.

**IRA Qualified Charitable Distribution** If you are age 70½ or older, you may make tax-free gifts totaling up to \$100,000 per year directly to a qualified charity from a traditional or Roth IRA. The amount given will count toward your annual Required Minimum Distribution but will not be considered income to you.

**Donor Advised Fund** A donor advised fund can ensure you have sufficient deductions to be able to itemize in a tax year. By establishing and making a contribution to a donor advised fund this year, you can take the maximum tax deduction the IRS allows for this year, even though the distributions from your fund to Reveille and other charities may not be made until next year or later.

## Legacy Giving

You may wish to consider making charitable gifts as part of your financial and estate plans. There are many options for this type of giving including bequests made through a will, giving the proceeds of a life insurance policy, and gifts or retirement plan remainders.

*To learn more about these and other ways to make charitable gifts, contact Director of Administration Terri Edwards, [admindirector@reveilleumc.org](mailto:admindirector@reveilleumc.org), or (804) 359-6041, ext. 116. This information is for general guidance only, and not intended to provide, and should not be relied on for, tax, legal, or accounting advice. You should consult your own tax, legal, and accounting advisors before engaging in any transaction.*

Thank you for your generosity.